

January 25, 2019

# Thierry Mayer

Professor of Economics  
Sciences-Po

Born June 27 1971,  
in Boulogne Billancourt (France)

Email : [thierry.mayer@sciencespo.fr](mailto:thierry.mayer@sciencespo.fr)

## Professional address

Sciences-Po

28, rue des Saints-Pères

75007 Paris

TEL: +33 1 53 68 55 52

HomePage: <https://sites.google.com/site/thierrymayer/home>

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## Positions Held

Professor of Economics at Sciences-Po, Sept. 2009-

Consultant at Banque de France, Sept. 2014-

Research Fellow at CEPR (International Trade and Regional Economics Programme), Mar. 2009-

Scientific Advisor at CEPPII, Sept. 2001-

Professor of Economics at the University of Paris 1-Paris School of Economics, Sept. 2006-Aug. 2009.

Research Affiliate at CEPR (International Trade Programme), Jan. 2002-Feb. 2009.

Associate Researcher at PSE, Sept. 2000-Sept. 2006 (coordinator of the international economics / development group 2005-2006)

Professor of Economics at the University of Paris Sud, Sept. 2002- Aug. 2006.

Visiting Professor at the College of Europe (Bruges), 2004-2006.

Associate Professor (Maître de conférences) at the University of Paris 1 Panthéon Sorbonne, Sept. 2000-Aug. 2002.

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## Education

**2002:** French national exam for full professorship (Agrégation de l'enseignement supérieur en sciences économiques). Rank: 1.

**1996/1999:** PhD : "Comportements stratégiques de localisation des firmes multinationales" (Strategic Location Choices by Multinational Firms) supervised by Pr. Jean-Louis Mucchielli. Defense held in the University of Paris I, January 6 2000. Members of the Jury: Rodolphe Dos Santos Ferreira, Lionel Fontagné, Didier Laussel, Pierre Morin, Leo Sleuwaegen, Jacques Thisse.

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## Awards

**2012-2018:** Principal Investigator of the ERC grant HETMAT (Heterogeneity that Matters for Trade and Welfare, (FP7 Grant Agreement no. 313522, 2012-2017).

**2008:** Junior member of the Institut Universitaire de France (Sept. 2008- Sept. 2013).

**2006:** Laureate of the Bronze Medal of the CNRS (Centre National de la Recherche Scientifique).

**2006:** Co-laureate for best French young economist (Le Monde/Le Cercle des Economistes).

**2004:** Nominated for best French young economist (Le Monde/Le Cercle des Economistes).

**2000:** French Economics Association (AFSE) annual prize for the best PhD thesis in economics.

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## Short-term invitations/lectures

Bavarian Graduate Program in Economics BGPE, April 2016.

Nottingham Lectures in International Economics, March 2016.

World Trade Organization: Gravity and Geography lecture, March 2010.

Advanced Studies Programme (IFW, Kiel): International Trade lecture, Sept. 2009 and Sept. 2011.

Short-term visitor at the International Economics Section of Princeton University: Nov 24-30, 2007.

University of British Columbia: 1998 (4 months), 2000 (1 month), 2003 (1 month), 2005 (1 week).

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## Teaching

**Since 2009:** Sciences-Po.

- International Trade (2nd year): 24 hours.
- International Trade (Masters programme EPP): 24 hours.
- International Trade (Masters programme PEI): 24 hours.

**2006/2007/2008:** University of Paris I.

- European Economic Integration 1 (4th year): 39 hours.
- International Trade (3rd year): 21 hours.
- International Economics (Magistere RI): 26 hours.
- European Economics (Magistere RI): 20 hours.
- The Empirics of New Economic Geography - M2R d'économie internationale / économie du développement (5th year): 18 hours.

**2005/2006:** College of Europe (Bruges).

- Competition Policy: 30 hours.

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## Administrative

ERC Panel chair for SH1 consolidator grants, 2016, 2018.

Co-organizer with Gianmarco Ottaviano of the Bruegel-CEPR EFIGE network. FP7 EU funding around 3M euros (ends Aug 2012).

Co-organizer of the Paris Trade Seminar (PSE / ScesPo) since 2007.

Head of the doctoral studies in Economics in Sciences-Po 2011-2014.

Director of the International Economic Policy Master at Sciences-Po since Sept 2009.

Elected member of the Conseil National des Universités (national committee for the job market and promotions), Oct 2007- Oct 2011.

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## Research Activities

- **Topics:** International trade, multinational firms, economic geography, location theory, industrial organization.
- **Research contracts:**
  - PI of the ERC grant HETMAT (Heterogeneity that Matters for Trade and Welfare) over 2012-2018 (1.1M euros).
  - Member of a project on the evaluation of export promotion policies funded by French Ministry of Finance (started July 2011).
  - Scientific leader of a project on the evaluation of urban zoning policies funded by French Ministry of Labour (started July 2010).
  - Co-organizer with Gianmarco Ottaviano of the Bruegel-CEPR EFIGE network “European Firms and International Markets” (started September 2006). FP7 EU funding larger than 3M euros.
  - Background paper of the 2009 World Development Report of the World Bank on the market potential of developing countries.
  - Expertise for the French Ministry of Industry on the French cluster policy (2008).
  - CDC-CEPR Contract on the French cluster policy (2007).
  - Scientific leader of contract 2005/34-17/60 financed by the French Ministry of Culture: “International Trade in Cultural Goods” (2005-2006).
  - Participation as a scientific advisor in CEPPII to numerous contracts financed by the European Commission’s DG Trade (in particular Framework Conventions).
  - Participation to contract financed by the French Ministry of Transport: “Flux de transport nationaux et internationaux français : l’impact des frontières, des réseaux socio-économiques, de l’intégration européenne et de la décentralisation” (2004-2006).
  - Participation to the policy coherence project of the OECD development center (background paper on FDI, written in 2005).
  - CERAS-ENPC team leader for the CEPR Research Training Network: “The Economic Geography of Europe: Measurement, Testing and Policy Simulations” (2001-2004).

- Participation and coordination for the contract 5-2000 financed by the Commissariat Général du Plan (title: “Evaluation des barrières aux échanges, dossier agricole et marchés publics : trois dossiers sensibles”).
- Participation to the contract SGA/DAF/OED/99/003 financed by the French Ministry of Defense (title: “Les mutations du marché de la défense exigent-elles une concentration verticale de l’industrie européenne?”).
- Participation and coordination for the contract 4-98 financed by the Commissariat Général du Plan (title: “Localisation et impact des entreprises multinationales sur l’emploi et les exportations des pays d’accueil”).

- **Conference organization:**

- Local organizer of the CEPR’s ERWIT (annual workshop of the international and regional economics program in CEPR), Paris, June 2015.
- Co-organizer of the CEPR Conference on “Conflicts, Globalization and Development”, Paris, 13-14 November 2008
- VIIth Doctoral meetings in International Economics, held in University of Rennes 1 (1-2 February 2007)
- VIth Doctoral meetings in International Economics, held in University of Geneva (5-6 January 2006)
- Vth Doctoral meetings in International Economics, held in University of Paris-Nord (18-19 November 2004)
- Invited session organizer “Commerce et géographie économique : le rôle de la distance et des frontières.”, French Economics Association 50th meetings Paris, September 21-22.
- First Spring School in Economic Geography, University of Pau, April 4-6 2001.
- Workshop for the CGP contract “Evaluation des barrières aux échanges, dossier agricole et marchés publics : trois dossiers sensibles”), Moliets, 7-10 June 2001.

- **PhD Students:**

- Angela Cheptea (Université de Paris 1). PhD defended November 28th 2005, now full-time researcher at INRA.
- Vincent Vicard (Université de Paris 1), started 2004, defended Nov. 2008, now full-time researcher at the Banque de France.
- Benjamin Nefussi (EHESS), started 2004, defended Sept. 2008, now economist in the French Ministry of Finance.
- Silvio Tai (Université de Paris 1), started 2004, defended May. 2009, now assistant prof in the University of Paris 11.
- Rodrigo Paillacar (Université de Paris 1), started 2005, defended Dec. 2009, now assistant prof in the University of Cergy-Pontoise.
- Florian Mayneris (EHESS), started 2006, defended 2009, now assistant prof in the University of Louvain-la-Neuve.
- Loriane Py (Université de Paris 1), started 2007, defended Nov. 2011, now full-time researcher at the Banque de France.
- Mathieu Couttenier (Université de Paris 1), started 2007, defended Nov. 2011, now Professor at the U. of Geneva.

- Gabriel Smagghue (Sciences-Po), started 2009, defended 2014, now Assistant prof in University Carlos 3, Madrid.
- Jules Hugot (Sciences-Po), started 2011, defended 2015, now Assistant prof in P.U. Javeriana, Bogota.
- Corentin Trevien (Sciences-Po), started 2011, defended 2016, now working at INSEE.
- Camilo Umana (Sciences-Po), started 2011, defended 2016, now researcher at CEPIL.
- Eve Colson-Sihra (Sciences-Po), started 2012, will start a 2 years post-doc in Hebrew University in September 2017.
- Emanuele Mazzini (Sciences-Po), started 2012.
- Pierre Cotterlaz (Sciences-Po), started 2014.
- Florin Cucu (Sciences-Po), started 2015.

• **Member of PhD Committees:**

Luisito Bertinelli (CORE), David-Pascal Dion (Université de Paris Dauphine), Habib Zitouna (Université de Paris 1), Giordano Mion (CORE), Nicole Madariaga (Université de Paris 1), Vincent Dupont (Université de Lille 1), Céline Carrère (Université de Clermont-Ferrand), Christophe Van Huffel (Université de Toulon), Souleymane Coulibaly (Université de Lausanne), Emmanuelle Lavallée (Université de Paris Dauphine), Julie Lochard (Université de Paris 1), Holger Breinlich (LSE), Grégory Corcos (EHESS), Cyndy Duc (Université de Paris Dauphine), Rémy Bazillier (Université de Paris 1), Fabrice Defever (Université de Paris 1), Liza Jabbour (Université de Paris 1), Helen Simpson (Oxford University), Julien Vauday (Université de Paris 1), Maria Bas (EHESS), Vincent Rebeyrol (Université de Paris 1), Antoine Berthou (Université de Paris 1), Ivan Ledezma (Université de Paris 1), Nicolas Berman (Université de Paris 1), Juan Carluccio (EHESS), Nicolas Schutz (EHESS), Sara Fornai (Stockholm School of Economics), Nicolas Maystre (Université de Lausanne) Rosa Sanchis (LSE), Thomas Orliac (Sciences-Po), Mathieu Parenti (Université de Paris 1), Clément Bosquet (Aix-Marseille 2), Lisa Anouliès (Sciences-Po), Camille Hémet (Sciences-Po), Thomas Grejbine (Sciences-Po), Elisaveta Archanskaia (Sciences-Po), Antoine Vatan (PSE), Emmanuel Millet (PSE), Reka Juhasz (LSE), Laurent Didier (Université de la Réunion), Clément Malgouyres (European University Institute), François de Soyres (TSE).

• **Member of HDR Committees:**

Olivier Gergaud (Sciences-Po), Laurent Gobillon (Aix-Marseille 2), Francis Kramarz (Sciences-Po), Isabelle Méjean (Paris 1), Maria Bas (Sciences Po), Pamela Bombarda (Cergy), Nicolas Coeurdacier (Sciences-Po).

• **Research projects assessments:**

- European Research Council (ERC)
- National Science Foundation (NSF)
- Agence National pour la Recherche (ANR)
- Nuffield Foundation
- Swiss National Science Foundation (FNSNF).
- Economic and Social Research Council (ESRC-UK).
- Austrian Science Fund (FWF).
- French Ministry of Research.

– Social Science and Humanities Research Council of Canada.

- **Referee reports for:** *American Economic Review, American Journal of Political Science, American Political Science Review, Annales d'Économie et de Statistique, Applied Economics Quarterly, B.E. Journals in Economic Analysis & Policy, Canadian Journal of Economics, Comparative Economic Studies, Econometrica, Economic Journal, Economica, Economic Policy, Economics of Transition, Économie et Prévision, Économie et Statistique, Économie Internationale, European Economic Review, Jahrbuch für Regionalwissenschaft, Journal of Comparative Economics, Journal of Cultural Economics, Journal of Economic Geography, Journal of Economics and Management Strategy, Journal of the European Economic Association, Journal of Development Economics, Journal of International Economics, Journal of Regional Science, International Economic Review, International Journal of Industrial Organization, Oxford Economic Papers, Quarterly Journal of Economics, Recherches Économiques de Louvain, Regional Science and Urban Economics, Review of Development Economics, Review of International Economics, Review of Economics and Statistics, Review of Economic Studies, Revue Économique, Revue Française d'Économie, Revue d'Économie Régionale et Urbaine, Southern Economic Journal, Weltwirtschaftliches Archiv, World Bank Economic Review.*

- **Editorial boards:**

- Review of World Economics. Associate editor starting 01/09/2015.
- Journal of International Economics. Associate editor starting 01/07/2014.
- Journal of Regional Science. Associate editor starting 01/01/2011.
- Regional Science and Urban Economics. Associate editor starting 01/01/2005.
- Spatial Economic Analysis. Member of the editorial board starting 01/01/2006.
- International Economics. Member of the editorial board starting 01/07/2005.
- Economic Policy. Panel member for 2010-2011.
- Canadian Journal of Economics. Editorial Advisor 01/07/2005 - 01/07/2008.

- **Data constructed and made available:**

- CEPII Distance dataset
- CEPII Trade and Production dataset
- CEPII Market Potential dataset
- CEPII Gravity dataset

Available at <http://www.cepii.fr/anglaisgraph/bdd/bdd.htm> or <http://econ.sciences-po.fr/staff/thierry-mayer>

### Refereed Journals

- HEAD, K. AND T. MAYER, 2019, “Brands in Motion: How frictions shape multinational production.” forthcoming at the *American Economic Review*
- MAYER, T., VICARD, V. AND S. ZIGNAGO, 2019, “The Cost of Non-Europe Revisited”, forthcoming at *Economic Policy*
- MALGOUYRES, C., AND T. MAYER, 2018, “Exports and labor costs: Evidence from a French Policy”, *Review of World Economics* 154(3): 429-454 (lead article).
- BAS, M., T. MAYER AND M. THOENIG, 2017, “From Micro to Macro: Demand, Supply, and Heterogeneity in the Trade Elasticity”, *Journal of International Economics* 108: 1–19 (lead article).
- MAYER, T. AND C. TREVIEN, 2017, “The Impacts of Urban Public Transportation: Evidence from the Paris Region”, *Journal of Urban Economics* 102: 1–21 (lead article)
- MAYNERIS, F., MAYER, T. AND L. PY, 2017, “The Impact of Urban Enterprise Zones on Establishments’ Location Decisions: Evidence from French ZFUs” forthcoming in the *Journal of Economic Geography*.
- HEAD, K., T. MAYER AND M. THOENIG, 2014, “Welfare and Trade without Pareto” *American Economic Review, Papers and Proceedings* 104(5): 310–316.
- MAYER T., M. MELITZ AND G. OTTAVIANO, 2014, “Market size, Competition, and the Product Mix of Exporters”, *American Economic Review* 104(2): 495–536.
- HEAD, K., AND T. MAYER, 2013, “What Separates us? Sources of Resistance to Globalization”, *Canadian Journal of Economics*, 46(4): 1196–1231.
- DE SOUSA, J. MAYER, T. AND S. ZIGNAGO, 2012, “Market Access in Global and Regional Trade.” *Regional Science and Urban Economics* 42(6): 1037—1052.
- MARTIN, P., T. MAYER, AND M. THOENIG, 2012, “The Geography of Conflicts and Regional Trade Agreements”, *American Economic Journal: Macroeconomics* 4(4):1-35 (lead article).
- BERMAN, N., MARTIN, P., AND T. MAYER, 2012, “How do different exporters react to exchange rate changes? Theory, empirics and aggregate implications”, *Quarterly Journal of Economics* 127(1):437-492.
- CROZET, M., HEAD, K., AND T. MAYER, 2012, “Quality sorting and trade: Firm-level evidence for French wine”, *Review of Economic Studies* 79(2): 609-644.
- HIJZEN, A., S. JEAN AND MAYER, T., 2011, “The Effects at Home of Initiating Production Abroad: Evidence from Matched French Firms” *Review of World Economics* 147(3): 457-483.
- HEAD, K. AND MAYER T., 2011, “Gravity, Market Potential and Development” *Journal of Economic Geography* 11(2): 281-294.
- MARTIN, P. T. MAYER AND F. MAYNERIS, 2011, “Public support to clusters A firm level study of French ’Local productive systems’ ”, *Regional Science and Urban Economics* 41:108–123.

- MARTIN, P. T. MAYER AND F. MAYNERIS, 2011, “Spatial Concentration and Plant-Level Productivity in France”, *Journal of Urban Economics* 69(2):182–195.
- MAYER, T., I. MÉJEAN AND B. NEFUSSI, 2010, “The Location of Domestic and Foreign Production Affiliates by French Multinational Firms”, *Journal of Urban Economics* 68(2):115-128.
- HEAD, K., T. MAYER AND J. RIES, 2010, “The erosion of colonial trade linkages after independence”, *Journal of International Economics* 81(1):1–14 (lead article).
- DISDIER, A-C., HEAD, K. AND T. MAYER, 2010, “Exposure to foreign media and changes in cultural traits: Evidence from naming patterns in France”, *Journal of International Economics* 80(2):226–238.
- DISDIER, A-C., S. TAI, L. FONTAGNÉ, AND T. MAYER, 2010, “Bilateral Trade of Cultural Goods”, *Review of World Economics* 145:575—595 (lead article).
- HEAD, K., T. MAYER AND J. RIES, 2009, “How Remote is the Offshoring Threat?”, *European Economic Review* 53(4):429–444.
- MARTIN, P., T. MAYER, AND M. THOENIG, 2008, “Make Trade not War?”, *Review of Economic Studies* 75(3): 865–900.
- MARTIN, P., T. MAYER, AND M. THOENIG, 2008, “Civil Wars and International Trade”, *Journal of the European Economic Association* 6(2-3), 541–550.
- HEAD, K. AND T. MAYER, 2008, “Detection of local interactions from the spatial pattern of names in France”, *Journal of Regional Science* 48(1): 67–95.
- DISDIER A-C., AND T. MAYER, 2007, “Je t’aime, moi non plus: Bilateral opinions and international trade”, *European Journal of Political Economy* 23(4): 1140–1159.
- BÉNASSY-QUÉRÉ A., M. COUPET, ET T. MAYER, 2007, “Institutional Determinants of Foreign Direct Investment”, *World Economy* 30(5): 764–782.
- HEAD, K. AND T. MAYER, 2006, “Regional Wage and Employment Responses to Market Potential in the EU”, *Regional Science and Urban Economics* 36(5): 573–594 (lead article).
- FONTAGNÉ, L., T. MAYER AND S. ZIGNAGO, 2005, “Trade in the Triad: How Easy is the Access to Large Markets?”, *Canadian Journal of Economics* 38(4): 1401–1430.
- COMBES, P-P., LAFOURCADE M. AND T. MAYER, 2005, “The Trade Creating Effects of Business and Social Networks: Evidence from France.”, *Journal of International Economics*, 66(1): 1–29 (lead article).
- HEAD, K. AND T. MAYER, 2004, “Market Potential and the Location of Japanese Firms in the European Union.” *Review of Economics and Statistics* 86(4): 959-972.
- DISDIER A-C., AND T. MAYER, 2004, “How Different is Eastern Europe? Structure and determinants of location choices by French firms in Eastern and Western Europe”, *Journal of Comparative Economics*, 32(2): 280-296.
- CROZET, M., T. MAYER AND J.L. MUCCHIELLI, 2004, “How do firms Agglomerate? A Study of FDI in France”, *Regional Science and Urban Economics*, 34(1): 27-54.



- HEAD, K. AND T. MAYER, 2002, "Effet frontière, intégration économique et 'Forteresse Europe'." , *Économie et prévision*, 152-513: 71-92.
- HEAD, K., T. MAYER AND J. RIES, 2002, "Revisiting Oligopolistic Reaction : Are FDI Decisions Strategic Complements", *Journal of Economics and Management Strategy*, 11(3): 453-472.
- HEAD, K., T. MAYER AND J. RIES, 2002, "On the Pervasiveness of Home Market Effects", *Economica*, 69(275): 371-390.
- MAYER T. AND E. PFISTER, 2001, "Investissement direct et droits de propriété intellectuelle dans les pays en voie de développement : une étude empirique des choix de localisation des multinationales françaises", *Région et Développement*, 2001(13): 99-122.
- HEAD, K. AND T. MAYER, 2000, "Non-Europe : The Magnitude and Causes of Market Fragmentation in the EU", *Weltwirtschaftliches Archiv*, 136(2): 285-314.
- MAYER, T., 2000, "Spatial Cournot Competition and Heterogeneous Production Costs Across Locations", *Regional Science and Urban Economics* 30(3) : 325-352.
- MAYER, T. AND J.L. MUCCHIELLI, 1999, "La localisation à l'étranger des entreprises multinationales : Une approche d'économie géographique hiérarchisée appliquée aux entreprises japonaises en Europe", *Économie et Statistique* 326-327: 159-176.
- MAYER, T. AND J.L. MUCCHIELLI, 1998, "Strategic location behaviour: the case of japanese investments in Europe", *Journal of Transnational Management Development* , 3 (3/4): 131-167.

## Books

- DURANTON G., MARTIN P., MAYER T., AND MAYNERIS F., 2010, *The Economics of Clusters, Lessons from the French Experience*, Oxford: Oxford University Press.
- COMBES P-P., MAYER T. AND J. THISSE, 2008, *Economic Geography*, Princeton: Princeton University Press.
- COMBES P-P., MAYER T. AND J. THISSE, 2006, *Economie Géographique*, Paris: Economica.
- MUCCHIELLI J-L. AND T. MAYER, 2005, *Economie Internationale*, Paris: Dalloz (496 pages).

## Reports

- FONTAGNÉ, L., MAYER T. AND G. OTTAVIANO, 2008, "Of Markets, Products and Prices: The Effects of the Euro on European Firms", Bruegel-CEPR EFIGE2008 Report, Bruegel Blueprint Series.
- DURANTON G., MARTIN P., MAYER T., MAYNERIS F., 2008, "Les pôles de compétitivité : que peut-on en attendre ?" Opuscule du CEPREMAP 10. Paris : Ed. ENS rue d'Ulm., 84 p.
- MAYER T. AND G. OTTAVIANO, 2007, "The happy few: new facts on the internationalisation of European firms", Bruegel-CEPR EFIM2007 Report, Bruegel Blueprint Series.
- MARTIN P., MAYER T., THOENIG M., 2006, "La mondialisation est-elle un facteur de paix ?" Opuscule du CEPREMAP 3. Paris : Ed. ENS rue d'Ulm., 53 p.

## Books edited

MUCCHIELLI J-L. AND T. MAYER, 2004, *Multinational Firms' Location and the New Economic Geography*, London: Edward Elgar.

## Chapters in books

MARTIN, P. T. MAYER AND F. MAYNERIS, 2015, "Are clusters more resilient in crises? Evidence from French exporters in 2008-2009", in *Factory-Free Economy*, ed. L. Fontagné and A. Harrison, Oxford University Press.

HEAD, K., AND T. MAYER, 2014, "Gravity Equations: Workhorse, Toolkit, and Cookbook", chapter 3 in Gopinath, G, E. Helpman and K. Rogoff (eds), vol. 4 of the *Handbook of International Economics*, Elsevier: 131–195.

BERMAN, N., DE SOUSA, J., MARTIN, P AND T. MAYER, 2013, "Time to ship during Financial Crises" NBER International Seminar on Macroeconomics 2012, F. Giavazzi and K. West eds., University of Chicago Press.

HEAD, K. AND T. MAYER, 2010, "Illusory Border Effects : Distance Mismeasurement Inflates Estimates of Home Bias in Trade" in Brakman, Steven and Peter van Bergeijk eds. *The Gravity Model in International Trade: Advances and Applications*, Cambridge University Press.

MAYER, T. AND S. ZIGNAGO, 2006, "Le marché unique et l'intégration commerciale en Europe" complément au rapport *Politique économique et croissance en Europe* du Conseil d'Analyse Economique.

HEAD, K. AND T. MAYER, 2004, "The Empirics of Agglomeration and Trade." in Henderson V. and J.F. Thisse (eds.) *Handbook of Regional and Urban Economics* Volume 4, Amsterdam: Elsevier, chap 59, pp 2609-2669.

MAYER T., 2004, "European Economic Integration: Assessments and Prospects." in Kim Y. et C. Lee (eds.) *Northeast Asian Economic Integration: Prospects for a Northeast Asian FTA*, Seoul: KIEP.

HEAD, K., T. MAYER AND J. RIES, 2004, "Market Size and Agglomeration." in Mucchielli J-L. and T. Mayer (eds.) *Multinational Firms' Location and the New Economic Geography*, London: Edward Elgar.

BÉNASSY-QUÉRÉ A., E. BRETIN, A. LAHRÈCHE-RÉVIL, T. MADIÈS, T. MAYER, 2003, "La compétitivité fiscale" complément au rapport *Compétitivité* du Conseil d'Analyse Economique.

MAYER T. AND J-L. MUCCHIELLI, 2002, "Hierarchical Location Choice and Multinational Firms' Strategy: A Nested Logit Model Applied to Japanese Investment in Europe." in Dunning J. and J-L. Mucchielli eds. *Multinational Firms, The Global and Local Dilemma*, pp.133-158. London: Routledge.

HEAD, K., T. MAYER AND J. RIES, 2002, "The Geographic Concentration of FDI in Asia." in Dunning J. and J-L. Mucchielli eds. *Multinational Firms, The Global and Local Dilemma*, London: Routledge.

- MUCCHIELLI, J.L., CHÉDOR, S., FERRER, C. AND T. MAYER, 2001, “Firmes multinationales et politiques des Etats - Globalisation, régionalisation et stratégies de localisation des firmes multinationales.” in Commissariat Général du Plan (ed), *L'intégration régionale*, Bruxelles : De Boeck et Larcier s.a.
- MAYER, T., 1999, “Localisation internationale, géographie économique et concurrence à la Cournot” in Bouët A. et J. Le Cacheux, *Globalisation et politiques économiques : les marges de manœuvre.*, Paris : Economica.
- MAYER, T. AND J.L. MUCCHIELLI, 1998, “Agglomeration Effects, State Policies and Competition in the Location of Japanese FDI in Europe” in J.-L. Mucchielli, *Multinational Location Strategy*, Greenwich : JAI Press.
- MUCCHIELLI, J.L. AND T. MAYER, 1997, “Les déterminants des investissements directs à l'étranger : les choix de/exports et les choix de localisation dans les modèles récents ” in B. Lassudrie-Duchêne , *Connaissances économiques*, Paris : Economica.
- MAYER, T. AND J.L. MUCCHIELLI, 1997, “Choix stratégiques de localisation, effets d'agglomération et emplois : une application aux investissements japonais en Europe” in De Melo J. et P. Guillaumont, *Commerce Nord-Sud, migration et délocalisation.*, Paris : Economica.

## Introduction to Special Issues

- BOUËT, A. AND T. MAYER, 2003, “Les entreprises sur les marchés mondiaux : nouveaux enjeux, nouvelles méthodes, nouvelles données”, *Économie et Statistique*, 363-364-365:5-18.
- FONTAGNÉ, L. AND T. MAYER, 2002, “Politiques Commerciales : Présentation”, *Économie Internationale*, 89-90:7-18.

## Other

- BAS, M, FONTAGNÉ, L., MARTIN P., AND T. MAYER, 2015 “A la recherche des parts de marché perdues/In Search of Lost Market Shares.” Note du Conseil d'Analyse Economique no. 23.
- MAYER, T. AND E. WASMER, 2010, “Y a-t-il du consensus entre économistes en France?”, *Revue d'Économie Financière*, 98.
- FONTAGNÉ, L. AND T. MAYER, 2005, “Determinants of Location Choices by Multinational Firms: a Review of the Current State of Knowledge”, *Applied Economics Quarterly*, 56: 9-34.
- FONTAGNÉ, L. AND T. MAYER, 2005, “Les choix de localisation des entreprises”, in CEPII, *Économie Mondiale 2006*, la Découverte.
- MAYER T., 2004, “Where do Foreign Firms Locate in France and Why? ”, *EIB Papers*, 9 (2): 39-61.
- CROZET, M. ET T. MAYER, 2002, “Entre le global et le local, quelle localisation pour les entreprises ?” *Cahiers Français* 309: 48-54.
- MAYER, T., 2001, “Les frontières nationales comptent... mais de moins en moins.” *La Lettre du CEPII*, December. Reprinted in *Problèmes économiques* No 2751 : 29-32.

### **Working papers submitted for publication**

MAYER T., M. MELITZ AND G. OTTAVIANO, 2016, “Product Mix and Firm Productivity Responses to Trade Competition”, CEPR DP 11389

ALGAN, Y., MAYER, T. AND M. THOENIG, 2013, “The Economic Incentives of Cultural Transmission: Spatial Evidence from Naming Patterns across France” CEPR DP 9416.

### **Work in progress**

HEAD, K. AND T. MAYER, “Poor Substitutes? Counterfactual methods in IO and Trade Compared”

HEAD, K., T. MAYER AND M. THOENIG, “Accidental Exporters: Implications for welfare and estimation”

HEAD, K., T. MAYER AND M. THOENIG, “Gravity without Pareto”

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